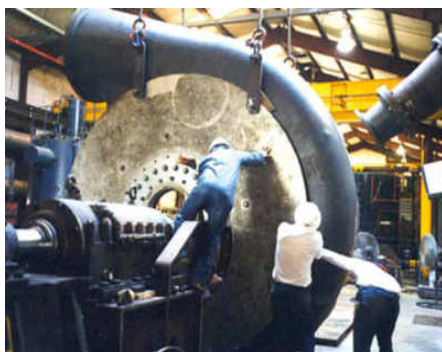


The China Centrifugal Pumps Market

Product Briefing

Contents

- Product Overview
- Market Snapshot
- Market Dynamics
- Drivers and Inhibitors
- Purchasing the Study



The China Centrifugal Pumps Market – Product Overview

Centrifugal Pumps in China

This LPS provides an in-depth understanding of the market for centrifugal pumps in Mainland China.



The report is based on a study of the production, sales, distribution and application of centrifugal pumps. A quantitative and qualitative assessment of the following are included:

- Market Figures
- Competitive Analysis
- Channel Analysis
- Analysis by industry
- Growth Rates & Forecasts
- Market Opportunities

The following figure shows a breakdown of the interviews conducted for this study.

Interviewed Companies include:	
Anhui Sanlian	Shandong Shuanglun
EBARA	Shanghai Dongfang
Flowserve	Shanghai Kaiquan
Grundfos	Shanghai Liancheng
Guangdong Lingxiao	Shenyang P&C Pump
Guangzhou Baiyun	Shenyang Pump
Hangzhou Nanfang	Shijiazhuang Qiangda
ITT	Sulzer
KSB	Xiangdian Changsha
Pentair	Zhejiang Xinjie Pump
Shandong Bobeng	Zhongquan Group

Interview Sampling

Target Groups	Companies (No.)
Suppliers	44
Channel Players	52
Experts	5
Total	101

Market Snapshot “high growth but low awareness of quality”

China’s market for centrifugal pumps is large and is growing by 10% in 2009 as a result of the Chinese government’s stimulus package. Water and wastewater treatment, which is weaker than other areas of China’s infrastructure, is a key focus of the RMB 4 trillion funding. Other industries such as petrochemicals, chemicals and power are demanding higher volumes and quality.

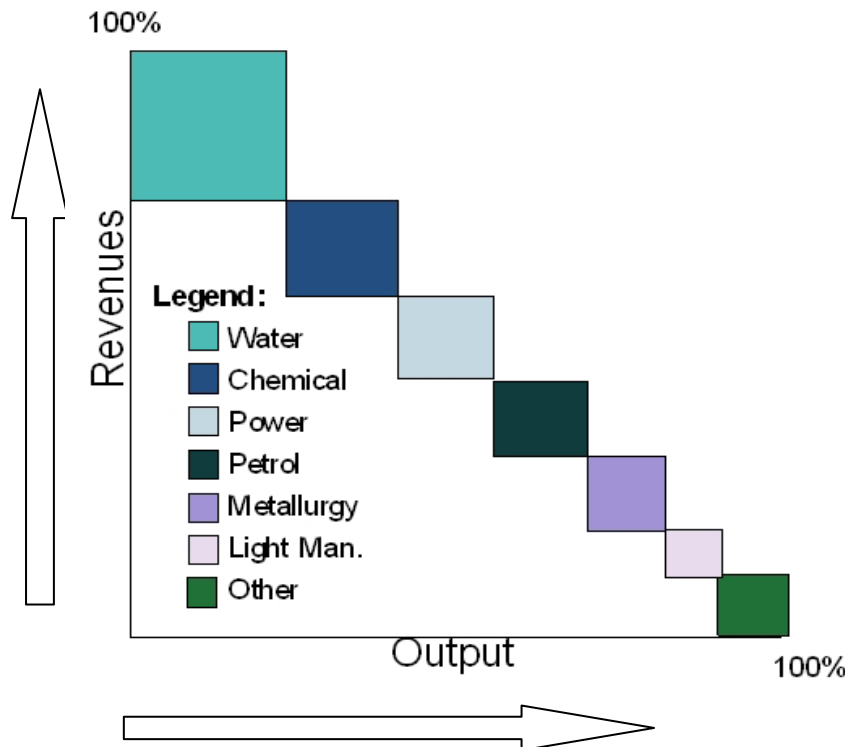
Definitions

Centrifugal Pump:

A pump that uses centrifugal force to discharge fluid into a pipe. A centrifugal pump converts the input power to kinetic energy in the liquid by accelerating the liquid through a revolving device - an impeller. Fluid enters the pump through the eye of the impeller which rotates at high speed. The fluid is accelerated outward from the pump. A vacuum is created at the impellers eye that continuously draws more fluid into the pump.

High / medium / low Pressure:

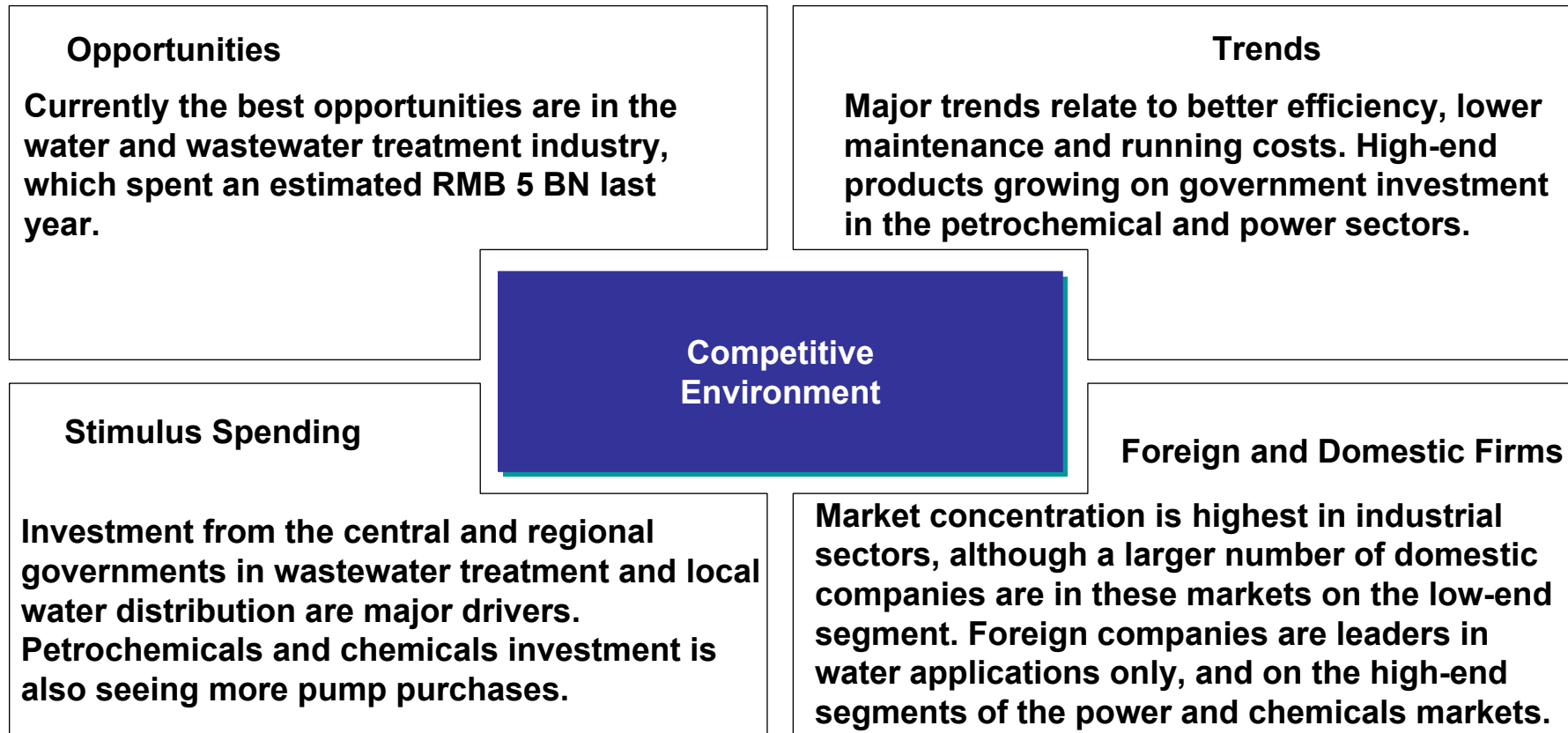
High pressure pumps are defined in this report as having a head of 650m or more, medium pressure pumps a head of 150m or more, and low pressure pumps a head of less than 150m.



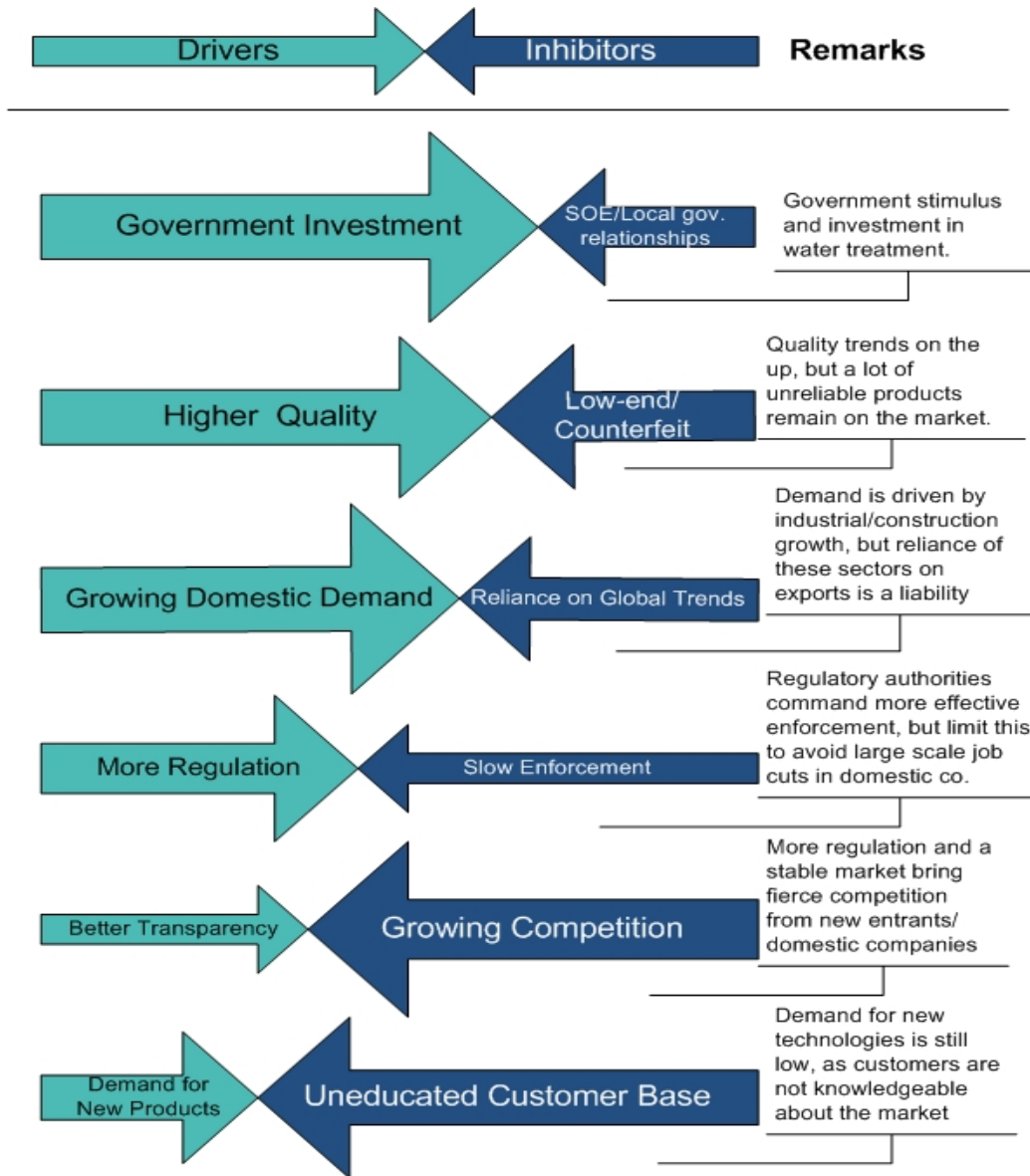
Market Dynamics “Customer education crucial for HE suppliers”



The market is worth about RMB 20.6 BN, with a total output over 4 MN units, over 80% of which are low pressure products. Growth in 2008 was 11.4%, and projections for the next five years see this rate as stable, with a CAGR to 2013 at 11.6%.



Drivers & Inhibitors “Domestic companies are getting stronger”



Purchasing the Study



This Study is priced at:

Complete Study:	RMB 23,600	Executive Summary:	RMB 10,400
Aggregate Analysis:	RMB 16,100	Supplier Profiles:	RMB 13,800
Competitive Analysis:	RMB 11,100	Influencer Analysis:	RMB 9,800
Product Segments Analysis (each):	RMB 8,700		<i>Plus Tax</i>

Major areas covered include:

- Market size and shares
- Five-year Projections
- Market Structure
- New vs Replacement sales
- Pricing trends
- Distribution
- Consumption
- Assessment of key suppliers

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